



Scomi Energy Services Bhd

News Release

15 January 2015

Scomi Energy Services bags RM300 million oilfield contracts

PETALING JAYA: Scomi Energy Services Bhd ("SESB" or "the Company") listed on the Main Board of Bursa Malaysia, is pleased to announce that its Oilfield Services Division has secured a total of RM300 million worth of contracts in the last three months.

These contracts are for the provision of drilling fluids and drilling waste management services in various countries in Asia Pacific such as Australia, Pakistan, India as well as West Africa. The clients for these contracts consist of both national and international oil companies. Meanwhile, during the same period the Marine Logistics Division also secured a major contract of affreightment from TNB Fuel Services Sdn Bhd amounting to RM175 million as announced recently. Collectively, the value of contracts by secured SESB in the last three months has surpassed RM475 million.

"The significant amount of contracts won in last three months provides us with a major boost to kick-start the new year. Our decision to adopt an asset-light strategy focusing on growing core business, expanding product lines and building integration capability has been well rewarded as evidenced by our continuous success in winning new contracts," said Shah Hakim Zain, Chief Executive Officer of SESB.

"Our strategy which has been put in place well before the oil price crisis set in has improved our resilience in the current tough market conditions. It has allowed us to remain competitive amidst the uncertainty in the oil and gas sector. Consequently, we are able to remain active in the market by continuing to put in competitive bids for new contracts. We have also been actively introducing graphene-enhanced products

and applications that include drilling and completion fluids, production chemicals, EOR solutions, water treatment and well enhancement and stimulation. These products have proven to be beneficial to our customers while having the advantage of being 'green,'" he added.

SESB has recently ventured into oilfield development and production and is a partner of the consortium awarded the Risk Service Contract for the Ophir field by PETRONAS. In line with its goal to be an integrated oilfield service provider, the Company seeks to continuously build its integration capability through investment in the required resources as well as further involvement in integrated projects in the future. Leveraging on its strength in chemical-based core business, SESB is well-positioned to realise its aspiration.

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About Scomi Energy Services

Scomi Energy Services Bhd, which is listed on the Bursa Malaysia Securities Bhd, and its Group of companies are involved in the Energy Services comprising of the Oilfield Services and Marine Services. The Group offers drilling fluids & related engineering services, drilling waste management solutions, supply of industrial and production chemicals as well as vessels for offshore support and energy logistics. With offices in 21 countries, the Group derives most of its business from its international operations, which is backed by over 60 years of experience in the industry servicing numerous local and multinational companies.

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