



Scomi Energy Services Bhd

News Release

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TNB Fuel Contract Boost for Scomi Energy Services

Second win in two years worth RM175 million

PETALING JAYA: Scomi Energy Services Bhd ("Scomi Energy Services"), listed on the Main Board of Bursa Malaysia, announced that it had received a letter of award from TNB Fuel Services Sdn Bhd ("TNBF"), a wholly-owned subsidiary of Tenaga Nasional Berhad, for a contract of affreightment ("COA") for carriage of bulk coal ("Contract").

The Contract is for a period of two years commencing from 1 May 2015, with an option for TNBF to extend it for another year. The Contract is valued at approximately RM175.4million for the full three-year duration. Under the Contract, Scomi Energy Services is expected to transport approximately 1.2 million metric tonnes of coal per annum.

"We are pleased to continue working with TNBF, who has been a client of ours for almost a decade. This is the second COA contract after our first award in July 2013, which was valued at RM158.7million. This win further strengthens our presence in marine logistics in Malaysia and the region especially in the bulk carrier sector," said Shah Hakim Zain, Chief Executive Officer of Scomi Energy Services.

"The growth in the bulk carrier segment of Scomi Energy Services' business will provide the company with recurring revenue that will help us weather the current challenging landscape in the oil and gas business. The combination of growing contribution from the marine logistics business and our active bidding for oil and gas contracts would provide us with strong footing to meet the challenging business environment. Our strategy to adopt an asset-light business model also helps us mitigate the impact of sliding oil prices," added Shah Hakim Zain.

Besides marine logistics, the enlarged Scomi Energy Services group of companies is involved the offshore support services segment as well as the provision of integrated oilfield services to the oil, gas and coal industries. The SESB group of companies operates in 42 locations across the globe.

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About Scomi Energy Services

Scomi Energy Services Bhd, which is listed on the Bursa Malaysia Securities Bhd, and its Group of companies are involved in the Energy Services comprising of the Oilfield Services and Marine Services. The Group offers drilling fluids & related engineering services, drilling waste management solutions, supply of industrial and production chemicals as well as vessels for offshore support and energy logistics. With offices in 21 countries, the Group derives most of its business from its international operations, which is backed by over 60 years of experience in the industry servicing numerous local and multinational companies.

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